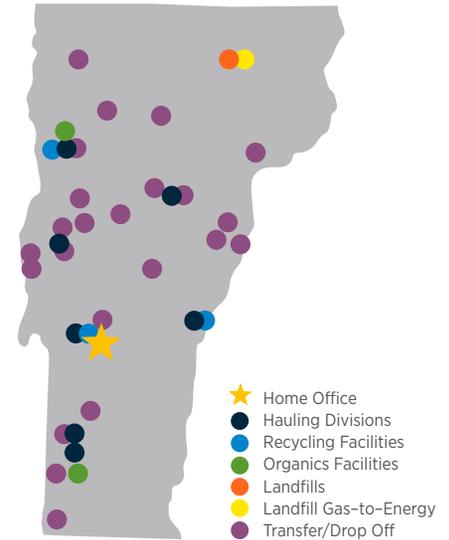


Casella in Vermont

2020

OVERVIEW

- Casella is a regional solid waste resource management company with operating locations across the State of Vermont, including:
 - Regional Hauling Divisions
 - Solid Waste and Recycling Transfer Stations and Drop-off Facilities
 - The State's only landfill that includes a landfill-gas-to-energy facility that provides power for approximately 7,000 Vermonters 24/7 and is operated by the Washington Electric Cooperative
 - Operator of two Zero-Sort Recycling Material Recovery Facilities
 - Certified composting and de-packaging operations
 - Permitted and developed a 12-acre solar farm located in Coventry adjacent to the landfill
- We operate food waste collection services around the state
- We operate a fleet of natural gas vehicles from our Burlington Division located in Williston
- We employ hundreds of environmental service professionals



MATERIALS MANAGED	
Disposal	573,000 tons
Recycling	81,000 tons
Food Waste	4,000 tons
Transfer Stations	309,000 tons
Other Collection	434,000 pounds of ewaste; 16 tons of household hazardous waste; 286 tons of tires; 961 tons of scrap metal; 1 ton of mercury lamps; 0.81 ton of batteries; 2,000 tons of architectural waste
FLEET	
Total Registered Trucks	217
CUSTOMERS	
Commercial Businesses and Subscription Households	49,000
HOST COMMUNITY FEES, TAXES, AND OTHER BENEFITS	
Host Community and State Benefits	\$6,106,000
EMPLOYEE PAYROLL BENEFITS AND TAXES	
Number of Employees	637
Payroll Spend & Taxes	\$78,535,000

2019 Data



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ABOUT CASELLA

- Regional solid waste resource management company headquartered in Rutland, VT
- Founded in 1975 with a single truck; today employing over **2,500 people**, servicing over **300,000 customers**
- Traded on NASDAQ as CWST; approximately **\$750M** in annual revenue
- Operations in MA, ME, NH, NY, and PA; **Serving customers in 45 states**
- Vertically integrated collection, transfer, disposal and recycling operations
- Provide professional resource management services to business and industry throughout North America
- Recover nearly **600,000 tons of recycling** and over **400,000 tons of organics** for beneficial use each year



OUR STRATEGY

- Own, operate, and develop an integrated resource management infrastructure in the Northeast
- Provide necessary solid waste disposal infrastructure to protect human health and the environment
- Advance public private partnership to bring modern expertise and resources to public assets and infrastructure
- Leverage our experience and partnerships to help organizations reduce waste and attain zero waste goals
- Transform waste into valuable feedstocks for manufacturing, agriculture, and renewable energy production
- Provide innovative resource solutions: recycling, organics, residuals, logistics, environmental services



SUSTAINABLE GROWTH

We are positioning our business to adapt, evolve, and thrive in a rapidly changing world. We aim to sustainably grow our business by creating and sharing value with our external stakeholders, and by helping customers achieve their sustainability goals. Please visit our website casella.com/about-us/casella-sustainability for the latest information about our sustainability goals and commitments.



FOOD WASTE MEETS RECYCLING

Casella has designed and constructed the first state-of-the-art facility in Vermont that will separate expired and spoiled food products from packaging. The facility, referred to in the waste industry as a “de-packaging operation”, will allow valuable organic waste to be separated and diverted from disposal. Once collected and processed, the organic material will be shipped to a powerful, high-efficiency anaerobic digester and converted to biogas. The facility will also enhance Vermont’s organic infrastructure by allowing the material to be managed in-state, versus being transported out of state and will advance the State of Vermont in achieving greater organic diversion goals outlined in Vermont’s Universal Recycling Law.



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